

**CAFETERIA FUND ANALYSIS**

**2016-2017**

|                             | JULY               | AUG                | SEPT              | OCT               | NOV               | DEC               | JAN               | FEB               | MAR               | APR               | FISCAL YTD TOTALS   |
|-----------------------------|--------------------|--------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|---------------------|
| <b>INCOME</b>               |                    |                    |                   |                   |                   |                   |                   |                   |                   |                   |                     |
| TT Revenue                  | -                  | -                  | 27,788.15         | 27,381.85         | 22,214.76         | 19,721.16         | 23,967.40         | 20,868.35         | 17,977.73         | 18,742.40         | 178,661.90          |
| HH Revenue                  | -                  | -                  | 28,696.35         | 26,584.90         | 23,313.55         | 18,549.50         | 22,084.80         | 19,699.60         | 18,282.10         | 14,956.70         | 172,167.50          |
| TC Revenue                  | -                  | -                  | 28,084.12         | 28,951.99         | 21,687.11         | 20,854.36         | 26,136.95         | 20,612.35         | 20,376.78         | 16,719.34         | 182,904.60          |
| Adj/Roommede                | -                  | -                  | 7,399.97          | 8,442.12          | 6,091.84          | 6,937.85          | 8,087.19          | 7,141.90          | 9,147.70          | 6,193.79          | 59,442.36           |
| Interest                    | 278.59             | 227.11             | 62.43             | 96.61             | 121.00            | 154.34            | 177.50            | 184.71            | 231.55            | 250.72            | 1,784.56            |
| Catering/Other              | -                  | -                  | -                 | -                 | -                 | -                 | -                 | -                 | -                 | 148.75            | 148.75              |
| TOTAL REVENUES & INTEREST   | 278.59             | 227.11             | 92,031.02         | 91,457.47         | 72,909.86         | 66,217.21         | 80,453.84         | 68,506.91         | 66,015.86         | 57,011.70         | 595,109.57          |
| FED Breakfast               | -                  | -                  | 8,288.80          | 12,295.27         | 10,756.97         | 11,843.82         | 13,848.61         | 12,548.38         | 15,978.82         | 10,124.05         | 95,684.72           |
| NJ Lunch                    | -                  | -                  | 958.94            | 1,111.99          | 892.28            | 895.00            | 1,113.52          | 942.36            | 1,166.50          | 726.85            | 7,807.44            |
| FED Lunch                   | -                  | -                  | 41,785.28         | 49,706.32         | 40,136.90         | 41,406.60         | 51,803.74         | 44,077.68         | 54,797.90         | 34,058.34         | 357,772.76          |
| TOTAL MEAL REIMBURSEMENT    | 278.59             | 227.11             | 51,033.02         | 63,113.58         | 51,786.15         | 54,145.42         | 66,765.87         | 57,568.42         | 71,943.22         | 44,909.24         | 461,264.92          |
| TOTAL BENEFIT CONTRIBUTIONS | -                  | -                  | 3,594.50          | 3,594.50          | 3,594.50          | 3,594.50          | 3,594.50          | 3,594.50          | 3,594.50          | 3,594.50          | 28,756.00           |
| <b>TOTAL INCOME</b>         | <b>557.18</b>      | <b>454.22</b>      | <b>146,658.54</b> | <b>158,165.55</b> | <b>128,290.51</b> | <b>123,957.13</b> | <b>150,791.05</b> | <b>129,669.83</b> | <b>141,553.58</b> | <b>105,515.44</b> | <b>1,085,130.49</b> |
| <b>EXPENSES</b>             |                    |                    |                   |                   |                   |                   |                   |                   |                   |                   |                     |
| TT Payroll                  | -                  | -                  | 18,911.48         | 21,654.45         | 19,838.33         | 19,114.14         | 20,322.90         | 19,160.40         | 18,940.20         | 20,395.78         | 158,337.68          |
| HH Payroll                  | -                  | -                  | 14,359.20         | 17,569.76         | 16,339.72         | 16,106.56         | 15,341.00         | 15,124.89         | 15,665.50         | 16,971.17         | 127,477.80          |
| TC Payroll                  | -                  | -                  | 18,547.93         | 18,597.76         | 16,397.20         | 15,775.02         | 19,829.60         | 15,631.00         | 15,705.48         | 18,356.91         | 138,920.90          |
| Total Payroll               | -                  | -                  | 51,818.61         | 57,821.97         | 52,575.25         | 50,995.72         | 55,493.50         | 49,916.29         | 50,391.18         | 55,723.86         | 424,736.38          |
| FICA                        | -                  | -                  | 3,964.13          | 4,423.39          | 4,022.00          | 3,901.17          | 4,245.25          | 3,818.59          | 3,854.92          | 4,262.87          | 32,492.32           |
| TT Benefits                 | 8,831.00           | 8,831.00           | 8,831.00          | 8,831.00          | 8,831.00          | 8,831.00          | 8,831.00          | 8,831.00          | 8,831.00          | 8,831.00          | 88,310.00           |
| HH Benefits                 | 5,110.00           | 5,110.00           | 5,110.00          | 5,110.00          | 5,110.00          | 5,110.00          | 5,110.00          | 5,110.00          | 5,110.00          | 5,110.00          | 51,100.00           |
| TC Benefits                 | 2,448.00           | 2,448.00           | 2,448.00          | 2,448.00          | 2,448.00          | 2,448.00          | 2,448.00          | 2,448.00          | 2,448.00          | 2,448.00          | 24,480.00           |
| Total Benefits              | 16,389.00          | 16,389.00          | 16,389.00         | 16,389.00         | 16,389.00         | 16,389.00         | 16,389.00         | 16,389.00         | 16,389.00         | 16,389.00         | 163,890.00          |
| TT Product                  | -                  | -                  | 15,354.86         | 29,099.44         | 15,616.92         | 13,839.29         | 18,807.89         | 18,132.26         | 21,462.84         | 13,746.90         | 146,260.40          |
| HH Product                  | -                  | -                  | 19,383.40         | 16,704.91         | 10,537.83         | 13,313.63         | 18,175.85         | 12,148.01         | 15,006.82         | 11,378.38         | 116,648.83          |
| TC Product                  | -                  | -                  | 19,827.30         | 16,820.58         | 15,512.17         | 11,831.02         | 17,225.55         | 14,961.79         | 17,987.51         | 11,419.50         | 125,505.42          |
| Total Product               | -                  | -                  | 54,565.56         | 62,624.93         | 41,866.92         | 38,983.94         | 54,209.29         | 45,242.06         | 54,457.17         | 36,544.78         | 388,494.65          |
| Auditors                    | -                  | -                  | -                 | -                 | -                 | -                 | -                 | -                 | -                 | -                 | -                   |
| Miscellaneous               | -                  | 11.79              | -                 | 1,823.00          | -                 | -                 | -                 | -                 | -                 | -                 | 1,834.79            |
| <b>TOTAL EXPENSES</b>       | <b>16,389.00</b>   | <b>16,400.79</b>   | <b>126,737.30</b> | <b>143,082.29</b> | <b>114,853.17</b> | <b>110,269.83</b> | <b>130,337.04</b> | <b>115,365.94</b> | <b>125,092.27</b> | <b>112,920.51</b> | <b>1,011,448.14</b> |
| <b>NET INCOME/ LOSS</b>     | <b>(15,831.82)</b> | <b>(15,946.57)</b> | <b>19,921.24</b>  | <b>15,083.26</b>  | <b>13,437.34</b>  | <b>13,687.30</b>  | <b>20,454.01</b>  | <b>14,303.89</b>  | <b>16,461.31</b>  | <b>(7,405.07)</b> | <b>73,682.35</b>    |

**2016-2017**

|                     | JULY | AUG | SEPT     | OCT      | NOV      | DEC      | JAN      | FEB    | MAR      | APR    | FISCAL YTD TOTALS |
|---------------------|------|-----|----------|----------|----------|----------|----------|--------|----------|--------|-------------------|
| <b>MEALS SERVED</b> |      |     |          |          |          |          |          |        |          |        |                   |
| Breakfast           |      |     |          |          |          |          |          |        |          |        |                   |
| Free                |      |     | 3,714    | 5,495    | 4,814    | 5,271    | 6,172    | 5,576  | 7,087    | 4,481  | 42,610            |
| Reduced             |      |     | 334      | 499      | 425      | 518      | 595      | 568    | 716      | 461    | 4,116             |
| Paid                |      |     | 452      | 749      | 679      | 654      | 767      | 638    | 950      | 623    | 5,512             |
| TOTAL BREAKFAST     |      |     | 4,500    | 6,743    | 5,918    | 6,443    | 7,534    | 6,782  | 8,753    | 5,565  | 52,238            |
| Lunch               |      |     |          |          |          |          |          |        |          |        |                   |
| Free                |      |     | 10,657   | 12,717   | 10,292   | 10,667   | 13,376   | 11,382 | 14,157   | 8,816  | 92,064            |
| Reduced             |      |     | 1,603    | 1,978    | 1,593    | 1,690    | 2,104    | 1,810  | 2,263    | 1,379  | 14,420            |
| Paid                |      |     | 7,116    | 7,594    | 5,965    | 5,384    | 6,553    | 5,420  | 6,585    | 4,153  | 48,770            |
| TOTAL LUNCH         |      |     | 19,376   | 22,289   | 17,850   | 17,741   | 22,033   | 18,612 | 23,005   | 14,348 | 155,254           |
| Serving Days        |      |     |          |          |          |          |          |        |          |        |                   |
| Breakfast           |      |     | 18       | 22       | 17       | 17       | 20       | 19     | 18       | 14     | 176               |
| average#/day        |      |     | 250.00   | 306.50   | 348.12   | 379.00   | 376.70   | 356.95 | 486.28   | 397.50 | 296.81            |
| Serving Days        |      |     |          |          |          |          |          |        |          |        |                   |
| Lunch               |      |     | 18       | 21       | 16       | 16       | 20       | 19     | 18       | 19     | 178               |
| average#/day        |      |     | 1,076.44 | 1,061.38 | 1,115.63 | 1,108.81 | 1,101.65 | 979.58 | 1,278.06 | 795.16 | 872.21            |

**2015-2016**

| JULY        | AUG         | SEPT        | OCT        | NOV        | DEC        | JAN        | FEB        | MAR        | APR           | MAY        | JUNE        | FISCAL YTD TOTALS |
|-------------|-------------|-------------|------------|------------|------------|------------|------------|------------|---------------|------------|-------------|-------------------|
| -           | -           | 25,491.45   | 26,847.60  | 25,812.70  | 22,416.15  | 25,374.62  | 27,887.15  | 21,619.75  | 23,726.05     | 27,152.95  | 13,347.75   | 239,676.17        |
| -           | -           | 26,238.35   | 25,867.76  | 20,627.55  | 20,895.83  | 23,865.96  | 24,745.62  | 22,351.61  | 23,889.46     | 28,334.55  | 13,272.70   | 230,089.39        |
| -           | -           | 23,390.49   | 31,029.31  | 23,243.06  | 20,636.69  | 27,934.39  | 27,203.10  | 25,399.27  | 25,109.97     | 26,826.56  | 12,405.93   | 243,138.77        |
| -           | -           | 8,174.64    | 9,526.87   | 7,975.67   | 8,044.75   | 8,835.38   | 9,318.79   | 8,038.63   | 9,472.52      | 9,727.42   | 9,902.42    | 89,017.09         |
| -           | -           | 170.81      | 51.16      | 78.54      | 109.79     | 131.92     | 151.81     | 194.00     | 210.62        | 248.26     | 265.40      | 1,612.31          |
| -           | -           | -           | -          | -          | -          | -          | -          | -          | Food spoilage | -          | 9,155.12    | 9,155.12          |
| -           | -           | 83,465.74   | 93,322.70  | 77,737.52  | 72,103.21  | 86,142.27  | 89,306.47  | 77,563.26  | 82,408.62     | 92,289.74  | 58,349.32   | 812,688.85        |
| -           | -           | 6,228.47    | 12,807.51  | 9,766.03   | 9,952.57   | 10,759.23  | 12,297.03  | 12,540.38  | 14,287.64     | 15,808.41  | 6,506.15    | 110,953.42        |
| -           | -           | 859.83      | 1,282.02   | 935.77     | 891.27     | 1,048.56   | 1,071.90   | 1,011.38   | 1,083.66      | 1,185.43   | 472.70      | 9,842.52          |
| -           | -           | 35,096.29   | 55,646.81  | 39,693.92  | 37,900.35  | 44,801.15  | 46,219.08  | 44,274.80  | 47,930.04     | 52,377.60  | 21,307.01   | 425,247.05        |
| -           | -           | 42,184.59   | 69,736.34  | 50,395.72  | 48,744.19  | 56,608.94  | 59,588.01  | 57,826.56  | 63,301.34     | 69,371.44  | 28,285.86   | 546,042.99        |
| -           | -           | 4,272.92    | 4,272.92   | 4,272.92   | 4,272.92   | 4,031.64   | 4,031.64   | 4,031.64   | 4,031.64      | 4,031.64   | 4,031.64    | 41,281.52         |
| -           | -           | 129,923.25  | 167,331.96 | 132,406.16 | 125,120.32 | 146,782.85 | 152,926.12 | 139,421.46 | 149,741.60    | 165,692.82 | 90,666.82   | 1,400,013.36      |
| -           | -           | 24,970.77   | 23,635.60  | 21,630.64  | 21,669.40  | 21,510.43  | 21,460.60  | 21,460.60  | 23,824.78     | 22,589.98  | 23,576.94   | 226,329.74        |
| -           | -           | 18,952.37   | 20,049.54  | 16,899.80  | 16,899.80  | 16,939.66  | 16,899.80  | 16,899.80  | 18,139.14     | 17,891.14  | 18,239.27   | 177,810.32        |
| -           | -           | 19,688.48   | 19,981.58  | 17,794.69  | 17,715.70  | 14,870.56  | 14,837.12  | 14,852.24  | 15,926.74     | 17,877.99  | 17,825.82   | 171,370.92        |
| -           | -           | 63,611.62   | 63,666.72  | 56,325.13  | 56,284.90  | 53,320.65  | 53,197.52  | 53,212.64  | 57,890.66     | 58,359.11  | 59,642.03   | 575,510.98        |
| -           | -           | 4,866.29    | 5,412.72   | 4,308.87   | 4,305.79   | 4,079.03   | 4,069.61   | 4,070.77   | 4,428.64      | 4,464.47   | 5,104.82    | 45,111.01         |
| 11,754.33   | 11,754.33   | 11,754.33   | 11,754.33  | 11,754.33  | 11,754.33  | 11,754.33  | 11,754.33  | 11,754.33  | 11,754.33     | 11,754.33  | 11,754.33   | 141,051.96        |
| 6,084.92    | 6,084.92    | 6,084.92    | 6,084.92   | 6,084.92   | 6,084.92   | 6,084.92   | 6,084.92   | 6,084.92   | 6,084.92      | 6,084.92   | 6,084.92    | 73,019.11         |
| 4,305.33    | 4,305.33    | 4,305.33    | 4,305.33   | 4,305.33   | 4,305.33   | 4,305.33   | 4,305.33   | 4,305.33   | 4,305.33      | 4,305.33   | 4,305.33    | 44,691.96         |
| 22,144.58   | 22,144.58   | 22,144.58   | 22,144.58  | 22,144.58  | 21,874.58  | 21,027.65  | 21,027.58  | 21,027.58  | 21,027.58     | 21,027.58  | 21,027.58   | 258,763.03        |
| -           | -           | 28,857.95   | 23,406.89  | 18,627.39  | 17,890.24  | 21,362.59  | 18,454.17  | 19,203.81  | 24,237.37     | 17,748.27  | 23,310.43   | 213,099.11        |
| -           | -           | 22,434.19   | 19,349.44  | 13,757.39  | 13,222.33  | 16,214.83  | 15,820.31  | 19,496.06  | 14,587.31     | 17,661.89  | 24,313.81   | 176,857.56        |
| -           | -           | 19,959.01   | 18,923.88  | 12,872.74  | 13,122.23  | 17,059.26  | 14,548.70  | 15,481.96  | 15,555.45     | 16,753.82  | 19,151.74   | 163,427.79        |
| -           | -           | 71,250.15   | 61,680.21  | 45,257.52  | 44,234.80  | 54,636.68  | 48,823.18  | 54,181.83  | 54,380.13     | 52,163.98  | 66,775.98   | 553,384.46        |
| -           | -           | -           | -          | -          | -          | -          | -          | -          | -             | -          | -           | -                 |
| -           | -           | -           | -          | -          | -          | -          | -          | -          | -             | -          | -           | -                 |
| -           | -           | -           | -          | -          | -          | -          | -          | -          | -             | -          | -           | -                 |
| -           | -           | -           | -          | -          | -          | -          | -          | -          | -             | -          | -           | -                 |
| 22,144.58   | 22,144.58   | 161,872.64  | 152,904.23 | 128,036.10 | 126,700.07 | 133,064.01 | 127,117.89 | 132,492.82 | 137,727.01    | 136,015.14 | 152,550.41  | 1,432,769.48      |
| (22,144.58) | (22,144.58) | (31,949.39) | 14,427.73  | 4,370.06   | (1,579.75) | 13,718.84  | 25,808.23  | 6,928.64   | 12,014.59     | 29,677.68  | (61,883.59) | (32,756.12)       |

**2015-2016**

| JULY | AUG | SEPT   | OCT     | NOV     | DEC     | JAN     | FEB     | MAR     | APR     | MAY     | JUNE   | FISCAL YTD TOTALS |
|------|-----|--------|---------|---------|---------|---------|---------|---------|---------|---------|--------|-------------------|
|      |     | 2,889  | 5,946   | 4,578   | 4,645   | 5,024   | 5,697   | 5,790   | 6,611   | 7,324   | 3,027  | 51,531            |
|      |     | 238    | 499     | 305     | 337     | 361     | 462     | 497     | 536     | 586     | 229    | 4,050             |
|      |     | 266    | 454     | 484     | 481     | 522     | 618     | 615     | 839     | 839     | 329    | 5,447             |
|      |     | 3,393  | 6,899   | 5,367   | 5,463   | 5,907   | 6,777   | 6,902   | 7,986   | 8,749   | 3,585  | 61,028            |
|      |     |        |         |         |         |         |         |         |         |         |        |                   |
|      |     | 8,918  | 14,391  | 10,324  | 9,850   | 11,659  | 11,997  | 11,567  | 12,534  | 13,797  | 5,664  | 110,701           |
|      |     | 1,601  | 2,578   | 1,682   | 1,624   | 1,922   | 2,060   | 1,949   | 2,142   | 2,218   | 881    | 18,657            |
|      |     | 7,032  | 8,718   | 6,886   | 6,505   | 7,540   | 7,469   | 6,700   | 6,912   | 7,615   | 2,818  | 68,195            |
|      |     | 17,551 | 25,687  | 18,892  | 17,979  | 21,121  | 21,526  | 20,216  | 21,588  | 23,630  | 9,363  | 197,553           |
|      |     |        |         |         |         |         |         |         |         |         |        |                   |
|      |     | 18     | 22      | 17      | 17      | 20      | 19      | 18      | 14      | 21      | 10     | 176               |
|      |     | 188.50 | 313.59  | 315.71  | 321.35  | 295.35  | 356.68  | 383.44  | 570.43  | 416.62  | 358.50 | 346.75            |
|      |     |        |         |         |         |         |         |         |         |         |        |                   |
|      |     | 18     | 21      | 16      | 16      | 20      | 19      | 18      | 19      | 21      | 10     | 178               |
|      |     | 975.06 | 1223.19 | 1180.75 | 1123.69 | 1056.05 | 1132.95 | 1123.11 | 1136.21 | 1125.24 | 936.30 | 1,109.85          |